

CEO Note: Thank You for 2022 and Good News for 2023

A Series of Messages from our CEO... Jo Major

With another terrific year behind us, I wanted to personally say a thank-you to all our customers, partners, and suppliers. The last one is also a good news story for 2023!



2022: The Year of Passive Sensors.

- **Solid Supply Chain:** Practically 100% on-time supply performance (ok, we had one minor 2022 slip, but that was it)
- **Pricing:** Minimal customer price impact
- **Software:** New handheld and improved fixed readers software
- **Growth:** Composite cure monitoring, new automotive leak markets and engineering & design services



2023: Good News Continues.

- We evaluated our **costs and pricing strategy** for 2023
- Good news! **No price increases for 2023!**
- Coming in 2023:
 - New **global channel** partners
 - New customer requested **software capabilities**
 - **Same commitment** to our **customer success**

Thank-you again from myself and the SensThys team

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